



About Avanade

Avanade is the only global IT solutions consultancy 100 percent dedicated to using the Microsoft platform to help enterprises achieve profitable growth. Through proven solutions that extend Microsoft technologies, Avanade helps enterprises increase revenue, reduce costs, and reinvest in innovation to gain competitive advantage.

Partner with the Industry Expert

Deployment on any scale can be a major undertaking, but partnering with Avanade—a trusted advisor with extensive real-world experience and deep Microsoft product knowledge—gives you a head start.

- ⇒ Avanade is passionate about providing the highest level of value to each customer and our customer satisfaction has reached 97%.
- ⇒ Our delivery model links onsite, near-shore and a Global Delivery Network of offshore resources to leverage our global expertise and save customers costs.
- ⇒ We take a rigorous engineering approach to solutions development and have a team dedicated to designing, developing, and testing customer solutions.
- ⇒ We offer industry leading Microsoft expertise:
 - Deployed more than 7.5 million Windows desktops.
 - Migrated more than 3,000 non-Windows based applications to Windows.
 - Deployed more than 5.7 million Microsoft Exchange mailboxes.
 - Completed more than 1,000 Active Directory implementations.
 - Completed more than 500 portal engagements.
- ⇒ Avanade is a Microsoft Gold Certified partner with nine competencies including Information Worker, Advanced Infrastructure, and Mobility Solutions.
- ⇒ Avanade consultants have the highest concentration of Microsoft certifications in the industry and have collectively passed more than 8,000 Microsoft certification exams.
- ⇒ Avanade has eight professionals who have earned the Microsoft Certified Messaging Architect certification—the most advanced credential earned by top industry experts in IT architecture.

To learn more about our vision for Digital Collaboration, and read case studies of how we have helped customers gain the benefits of Office 2007, Windows Vista, and Exchange Server 2007, visit www.avanadeadvisor.com/mslaunch.





Digital collaboration will create breakthroughs in workplace productivity, collaboration, and communication—and Avanade is ready

Digital collaboration enables efficient and valuable connections among people and information. Avanade® is ready to help businesses bring this vision to life by addressing the challenges of virtual workforces and global teams whose only connection to one another is through collaboration tools and technologies. Portals and collaboration workspaces, point-of-presence, identity management, and voice, integrated telephony, e-mail, and instant messaging enable productivity but will require IT departments to do more with less—faster than ever before.

Together, Microsoft Office 2007, Windows Vista, and Microsoft Exchange Server 2007 are a cornerstone of digital collaboration and Avanade can help your business reap the benefits quickly and cost-effectively.

Successful deployments:

- ⇒ 33 customers deployments (to date) of Office 2007, Windows Vista, and Exchange Server 2007.
- ⇒ Avanade internal deployment of Office 2007, Windows Vista, and Exchange Server 2007 for our global network of 5,000 professionals and Office SharePoint Portal Server 2007 for our internal portal.

Early training and readiness:

- ⇒ 200 personnel with Office 2007 deployment training.
- ⇒ Designation as a Microsoft Advanced Desktop Deployment partner with 83 senior architects and subject matter experts with this advanced training.
- ⇒ 68 worldwide consultants with advanced Exchange Server 2007 training.

Start with a Solid Foundation

A dynamic IT infrastructure is a critical foundation for businesses. Avanade works with customers to conduct an assessment of their infrastructure and operations maturity, discover potential cost savings, enhance security, and implement process improvements that drive efficiency. With a solid foundation, we can build a long-term roadmap for your IT organization, help you optimize your existing investments, and make recommendations for appropriate timing of upgrades and deployment of new technologies.

“We were looking for a trusted advisor and partner with a deep understanding and knowledge of the Microsoft platform. We found that in Avanade.”

Andrew Hicky
CTO
EMI Music

Avanade has the solutions, assets, and expertise to save money and speed deployment for faster implementation of the benefits of new technologies.



“There is only one word to describe the knowledge and attitude of the Avanade team working with us on the delivery of the project: excellent!”

Iñaki Leiva
Accenture Spain Government
Client Group Head
Gobierno de Navarra
Justice Portal

“They had a great attitude and were completely dedicated to the success of the project.”

Cathleen Halliburton
Director of Technology
Allstate



Work from a Comprehensive Plan

For adoption of Office 2007, Windows Vista, and Exchange Server 2007, Avanade offers solutions that encompass planning, understanding of the current environment, and a view toward the future combed with our experience and assets. We work in partnership with our customers to address important considerations for deployment including:

For deployment of Exchange Server 2007:

- ⇒ Architectural changes you may need to reap the complete benefits of new capabilities and feature sets in Exchange Server 2007.
- ⇒ If you are coming from a non-Microsoft platform, development of a comprehensive migration plan including modification, web-enabling, archiving, or decommissioning applications to meet business needs.
- ⇒ Integration of Exchange Server 2007 with a broader Unified Communications strategy in your company.

For deployment of Office 2007 and Windows Vista:

- ⇒ Planning for application rationalization and remediation to eliminate barriers to adoption.
- ⇒ Efficiency in deployment by utilizing tools for Zero Touch deployments and standardizing desktop images.
- ⇒ Utilizing technology and developing a plan for a business-relevant way to implement a vision of digital collaboration.

With tools and assets that speed deployment, combined with global resources, working with Avanade can save costs and enable faster implementation of new technologies.